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| **Abraham A. Tachjian**  65-9066-6803  abraham.tachjian@yahoo.com  On LinkedIn |

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| - Native proficiency in English, French and Armenian  - Called in civil law (Québec 2008) and common law (Ontario 2010) jurisdictions. | |
| **Professional Experience** | | | | |
|  | **STANDARD CHARTERED BANK – AUGUST 2015 to PRESENT**   * Lead project to reduce and simplify security documentation used in Asian jurisdictions. * Lead project to implement new cash management documentation globally. * Drafted user guides to assist relationship managers in selling cash management products. * Drafted responses to FinTech consultation papers issued by the Monetary Authority of Singapore. * Presented at FinTech conferences throughout Southeast Asia. * Conducted internal training seminars on the business and legal implications of FinTech. * Drafted weekly updates on global FinTech developments. * Assisted in identifying and vetting IT vendors in the context of a key bank-wide technology initiative. * Nominated for the FinTech Asia 100 award recognizing top FinTech talent in the region. * Drafted and negotiated derivative agreements such as ISDA Master Agreements and Schedules, Credit Support Annex and Global Master Repurchase Agreements. * Supported the prime brokerage group with drafting and negotiating Clearing Agreements and Intermediation Agreements relating to foreign exchange and interest rates.   **RBC CAPITAL MARKETS - 2011-2014**  **Debt Capital Markets**   * Drafted bespoke and conventional structured notes offering documents sold to retail and institutional investors. * Researched and provided legal advice for cross-border sales of structured notes. * Monitored global business and legal developments and presented at weekly group meetings. * Managed external legal counsel services and costs. * Liaised with external counsel for discussions with securities regulator. * Supervised and trained junior lawyers on all aspects of structured notes. * Negotiated dealer agreements and information memorandums with issuers for the sale of short-term commercial paper.   **Corporate and Global Investment Banking**   * Drafted and negotiated investment banking agreements such as term sheets, letters of intent, engagement letters and non-disclosure agreements. * Led negotiations with respect to corporate banking agreements with many of the largest financial institutions in the US and Asia, including Goldman Sachs and Bank of China. * Prepared internal negotiation guidelines for documents for training and negotiation purposes.   **Derivative Trading Agreements**   * Drafted ISDA Master Agreements, Schedules and Credit Support Annexes. * Negotiated with counterparties such as financial institutions, hedge funds and asset managers.   **ALLY BANK / RESMOR TRUST COMPANY - 2010-2011**   * Ally Bank was a FinTech start-up providing banking and auto financing services on-line. * Drafted cash deposit and savings account agreements. * Reviewed and updated residential mortgage documents to be used throughout Canada.   **BCF LLP - 2007 - 2009**   * BCF LLP is a Montreal Canada based firm specializing in corporate law. * Advised on a $52 billion leveraged buy-out of a publicly held telecommunications company. * Advised on the $$32 billion restructuring of the Canadian asset-backed commercial paper market. * Advised on a $600 million financing of the acquisition of a portfolio of real estate properties. | | |
| **eDUCATION** | | | | |
| **J.D. (Common Law) - University of Ottawa - National Program (2010)**   * Graduated *cum laude* in the 85th percentile. * Completed work internship between January and February 2010 at Harvey Law Group in Hong Kong focusing on corporate and immigration law. * Authored a paper on the regulation of credit rating agencies for the Parliamentary Counsel of the House of Commons of Canada.   **J.D. (Civil Law) - University of Montreal - (2007)**   * Graduated with a high GPA with A+ grades in courses such as commercial contracts, banking law, tax law and insurance law.   **Certificate in Chinese law - China University of Political Science and Law (2006)**   * Attended classes in advanced business law with an emphasis on Chinese corporate law.   **Bachelor of Arts, Major in Political Science - Concordia University (2004)**   * Member of the Concordia Stingers football team (2002). | | |
| **Recent speaking engagements** | | | | |
| * FX Week Asia 2016 – Singapore. * Euromoney Capital Markets Blockchain 2016 Conference – Hong Kong. * Hong Kong Institute of Bankers 2016 Annual Conference – Hong Kong. * Trade Tech Asia 2016 – Singapore. * Please consult my LinkedIn page for further details and a list of all my speaking engagements. | | |
| **Publications** | | | | |
| * *Regulatory Sandboxes: The Road to FinTech Redemption?* available at www.financemagnates.com | | |